Infomina Berhad (INFOM)

Strong Mainframe Moat Meets AI Growth

- **Infomina Berhad is an enterprise technology solutions provider specialising in design, integration, and management of intelligent digital ecosystems, principally involved in the (i) design and delivery of turnkey technology infrastructure solutions, and (ii) provision of renewal services including tailored operations, maintenance, and support services across enterprise IT environments.**
- **We project 3-year earnings CAGR of 15.3%, with core PATMI expected to reach RM42.9m-RM53.8m over the next three years, supported by (i) its rapid expansion in Japan with an estimated annual addressable market wallet of RM80m-RM100m, (ii) the Group's strategic pivot toward AI mainframe tech tour 2.0 and also (iii) industrial tailwinds to ride on accelerating AI adoption and mainframe growth.**
- **We assign a fair value of RM1.94 per share for INFOM, indicating a 27.6% upside from the share price of RM1.52. This valuation is based on a P/E ratio of 25.0x, pegged to mid-FY28f EPS of 7.75 sen.**

Investment highlights

Strategic pivot toward AI-powered mainframe optimisation. INFOM is transitioning from large-scale transformation projects (Mainframe Tech Tour 1.0) to continuous optimisation engagements (AI Mainframe Tech Tour 2.0), embedding Infomina AI across all solution deployments, including zIIP offload and proprietary tools (AiMod) to drive continuous operational efficiency and maximize IT cost savings. This positions the Group to capture recurring value from existing mainframe environments, targeting operational resilience, cost optimisation and AI transformation.

Fig #1 INFOM's strategic shift to AI Mainframe Tech Tour 2.0



Source: Infomina Berhad

Rapid scaling in Japan. Appointed as Broadcom's Authorised Tier 1 Partner and Value-Added Distributor in Japan, INFOM captures market share by onboarding legacy enterprise mainframe users into its own servicing network. The Group achieved standalone profitability in Japan in FY26 and has converted over 10 out of 46 targeted enterprise clients. Japan has an estimated annual addressable market wallet of RM80m-RM100m, while management guided Japan's revenue to potentially double from RM13.9m in FY26.

RM565m order book provides near-term revenue visibility. The Group's outstanding order book stood at RM565.0m as at end-May 2026 (44% Malaysia, 56% overseas), representing 2.0x of FY26 revenue, with 86.2% comprising recurring renewal contracts spanning FY27–FY28 and beyond. The tender book of approximately RM1.6bn further

Company Note – Not rated

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Non-Rated

Share price	**RM1.52**
Fair Value	**RM1.94**
Previous TP	-
Capital upside	27.6%
Dividend return	-
Total return	27.6%

Company profile

Incorporated in 2007 and listed in the ACE market in 2022, Infomina Berhad is an enterprise technology solutions provider specialising in design, integration, and management of intelligent digital ecosystems.

Stock information

Bursa Code	0265
Bloomberg ticker	INFOM MK
Listing market	ACE
Share issued (m)	601.3
Market Cap (m)	913.9
Shariah compliant	Yes

Major shareholders	**%**
Infomina Hldg Sdn Bhd	51.7
Yee Chee Meng	6.7
Lim Leong Ping	6.0

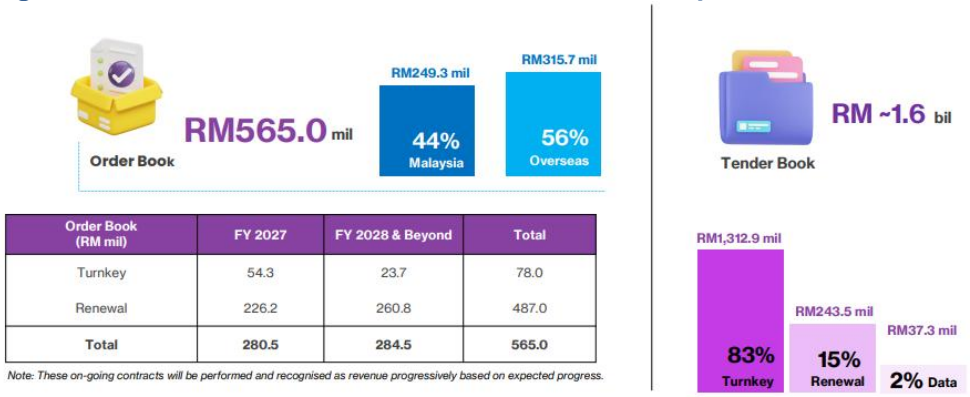
Earnings snapshot

FYE (May)	FY26	FY27f	FY28f
PATMI (m)	35.1	42.9	53.8
EPS (sen)	5.8	7.1	8.4
P/E (x)	26.0	21.3	18.2

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supports medium-term revenue pipeline. The dominance of renewal contracts in the order book reinforces the predictability of higher margins moving forward.

Fig #2 INFOM's order book and tender book as at 31 May 2026



Order Book (RM mil)	FY 2027	FY 2028 & Beyond	Total
Turnkey	54.3	23.7	78.0
Renewal	226.2	260.8	487.0
Total	**280.5**	**284.5**	**565.0**

Note: These on-going contracts will be performed and recognised as revenue progressively based on expected progress.

Source: Infomina Berhad

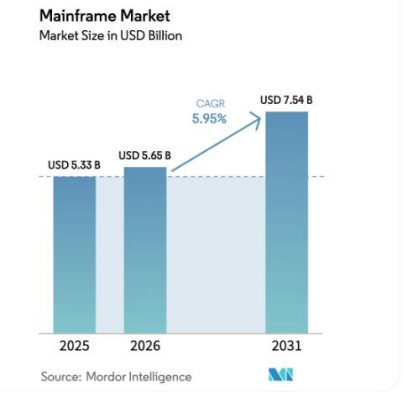
Unlocking payment security market via LGMS partnership. INFOM has partnered with LGMS Berhad to co-develop an industry-first AI-driven platform that automates Payment Card Industry Data Security Standard (PCI DSS) cybersecurity compliance for payment merchants. By leveraging Infomina AI to streamline heavy audit paperwork, the platform lowers cost and time barriers for regional SMEs, unlocking an asset-light, high-margin recurring revenue stream while validating the commercial viability and cross-selling potential of INFOM's proprietary AI tech stack.

Industry overview

According to Mordor Intelligence, the global mainframe market is projected to expand at a CAGR of 5.95%, from USD5.65bn in 2026 to USD7.54bn by 2031. Driven by this broader momentum, demand is increasingly underpinned by modernisation for AI, hybrid cloud enablement, and heightened cybersecurity standards for mainframes processing.

Meanwhile, Broadcom, INFOM's key technology principal, commands an estimated 37% market share of the global mainframe software market, hence we believe INFOM is perfectly positioned to capture these multi-sector tailwinds, fuelled by continuous mainframe optimisation (Tech Tour 2.0), regional expansion into Japan and an accelerating structural shift toward AI-enhanced enterprise IT environments.

Fig #3 Global mainframe market size



Market Overview

Study Period	2020 - 2031
Market Size (2026)	USD 5.65 Billion
Market Size (2031)	USD 7.54 Billion
Growth Rate (2026 - 2031)	5.95% CAGR
Fastest Growing Market	Asia Pacific
Largest Market	North America
Market Concentration	Medium

Major Players: IBM, BROADCOM, bmc, FUJITSU, unisys

*Disclaimer: Major Players sorted in no particular order

Source: Mordor Intelligence

Company background

Infomina Berhad, listed in the Bursa Malaysia ACE Market since 25 November 2022, is an enterprise IT solutions provider, specialising in the design, integration, and management of intelligent digital ecosystems. Its solutions are engineered for complex enterprise IT environments, designed primarily to integrate legacy systems with emerging technologies to ensure seamless, secure and scalable operations.

The Group has established its expertise over 16 years in providing end-to-end IT solutions, encompassing infrastructure buildouts, IT operations management, modernisation, AI transformation and strategic consulting. The Group also partners with global technology leaders including Broadcom, IBM, Software AG, Precisely and Hitachi Vantara, and operates across key markets including Malaysia, Singapore, Thailand, the Philippines, Indonesia, China, Hong Kong, Taiwan, and Japan.

Fig #4 Corporate milestones

Year	Key Milestones & Achievements
2007	• Incorporation of Infomina Sdn Bhd
2009-2010	• Commenced provision of IT implementation services to SME enterprises • Secured contracts for provision of system integration service
2014-2015	• Awarded contracts to deliver IT services to implement an unified communication system for customer's nationwide and Tier-4 ready data centre
2016-2018	• Awarded as one of the Top 25 Unified Communications Solutions in Asia Pacific by APAC CIO Outlook of The Year 2017. • Awarded contracts by financial institutions and public services for the provision of technology application, infrastructure and maintenance services
2019	• Incorporation of Infomina Pte Ltd and Infomina (Thailand) Co., Ltd. Appointed as Broadcom's Authorised Tier 1 Partner and Value Added Distributor for Malaysia, Singapore, Thailand, Indonesia, the Philippines, Hong Kong and Taiwan • Secured first foreign customer in Hong Kong, relating to Broadcom Mainframe Software • Entered into partnership with Software AG
2020	• Incorporation of Infomina Philippines, Inc. and PT Infomina Solution Indonesia • Appointed as IBM Business Partner to market mainframe hardware, mainframe maintenance licence and infrastructure software • Entered into contracts with financial institutions in the Philippines and Thailand • Awarded "Best New Partner" by Software AG • Developed business collaboration and communications platform application - 'Project Wspace', now known as videspaceTM
2021	• Incorporation of Infomina Limited (Hong Kong) • Appointed as Broadcom's Authorised Tier 1 Partner and Value Added Distributor for China • Ventured into Taiwan • Established Infomina Centre of Excellence • Certified with MS ISO 9001:2015 Quality Management System • Awarded "Mainframe Partner of The Year for 2021" by Broadcom

2022	• Listed on ACE Market of Bursa Malaysia Securities Berhad • Awarded "Mainframe Partner and Enterprise Software Partner of The Year 2022" by Broadcom • Awarded "Rising Star Premier Partner of The Year 2022" by Hitachi Vantara • Awarded "zStack Growth Partner of The Year 2022" by IBM • Secured contract with financial institution in China
2023	• Appointed as Software AG's Premier Partner for Malaysia and sole representative for its business in Malaysia • Launched Infomina Elite Programme • Secured contract with financial institution in Indonesia • Appointed as Broadcom's Authorised Tier 1 Partner and Value Added Distributor in Japan • Incorporation of Infomina Japan K.K.
2024	• Launched SSM Search (Malaysia's business and corporate data portal) • Commenced operations for Infomina Japan K.K. • Incorporation of Infomina AI Sdn Bhd
2025	• Incorporation of Infomina Geolytik Sdn Bhd • Launched ValuationXchange (digital property valuation platform) • Launched Infomina AiExe (AI-driven data intelligence exchange) • Launched Infomina AiMod (fully customisable Agentic AI platform)
2026	• Secured a US$10.75mil (RM42.17mil) software subscription renewal contract from Bangkok Bank Public Co Ltd. • Secured a RM21.1m maintenance and technical support services contract from the Road Transport Department (JPJ)

Source: Infomina Berhad

Substantial Shareholders and Key Management

1. Yee Chee Meng – Chief Executive Officer cum Managing Director
Responsible for charting the overall strategic business direction and development of the Group, as well as overseeing the Group's regional expansion.

2. Lim Leong Ping @ Raymond Lim – Executive Director
Responsible for overseeing the Group's private sector business development initiatives with multinationals and large conglomerates, while supporting project teams in client relationship management for large and complex projects.

3. Mohd Hoshairy Bin Alias – Executive Director
Responsible for leading the Group's efforts in public sector business development and client relationship management.

4. Nasimah Binti Mohd Zain – Executive Director
Responsible for overseeing contract management and coordination of various aspects of proposal and tender preparations.

5. Mok Pek Yoke – Chief Operating Officer
Responsible for overseeing the Group's operational aspects, including human resources management, management information systems, project planning, execution, as well as service and project delivery.

6. Tan Siang Pin – Chief Sales Officer

Responsible for managing the Group's business development, sales, and marketing functions, including identifying new business opportunities, developing new market segments, and managing relationships with international technology partners.

7. Siow Liew Fei – Chief Technology Officer
Responsible for driving technological innovation, aligning technology strategies with business goals, empowering operational efficiency, and supporting digital modernisation for financial institutions and government agencies across the region.

8. Thoo W'y-Kit – Chief Financial Officer
Responsible for overseeing the Group's financial management, financial leadership, strategic planning, investor relations, corporate governance, and ensuring regulatory compliance and timely financial reporting.

Fig #5 Substantial shareholders

	Holder Name	Source	Portfolio Name	Opt	Position↓	% Out	Mkt Val	Latest Chg	File Dt
		All		All					
1.	INFOMINA HLDG SDN BHD	EXCH			310,180,900	51.70	434.25MLN	-23,000,000	09/26/25
2.	Yee Chee Meng	EXCH			40,396,200	6.73	56.55MLN	200,000	06/08/26
3.	Leong Ping Lim	Annual Re...			35,732,200	5.96	50.03MLN	0	08/28/25
4.	Pin Tan Siang	Annual Re...			31,108,200	5.19	43.55MLN	0	08/28/25
5.	Oversea-Chinese Banking Corp Ltd	ULT-AGG			16,250,900	2.71	22.75MLN	-1,283,200	08/28/25
6.	Citigroup Inc	ULT-AGG			14,757,100	2.46	20.66MLN	1,587,100	08/28/25
7.	AmanahRaya Trustees Bhd	Annual Re...			11,091,000	1.85	15.53MLN	8,249,200	08/28/25
8.	PUBLIC SMALLCAP FUND	Annual Re...			11,091,000	1.85	15.53MLN	-1,486,900	08/28/25
9.	TOKIO MARINE LIFE INSURANCE MA...	Annual Re...			8,915,000	1.49	12.48MLN	4,350,000	08/28/25
10.	KAF Core Income Fund	Annual Re...			7,406,000	1.23	10.37MLN	-700,000	08/28/25
11.	Ping Lim Zee	Annual Re...			6,320,000	1.05	8.85MLN	2,659,000	08/28/25
12.	Malayan Banking Bhd	ULT-AGG			5,787,500	0.96	8.1MLN	3,125,500	08/28/25
13.	Lembaga Tabung Haji	Annual Re...			4,115,800	0.69	5.76MLN	475,600	08/28/25
14.	CIMB Group Holdings Bhd	ULT-AGG			3,424,000	0.57	4.79MLN	764,800	08/28/25
15.	KAF Investment Funds Bhd	MF-AGG	Multiple Portfolios		2,430,000	0.41	3.4MLN	-1,562,400	08/31/25
16.	Bin Salleh Nor Azamin	Annual Re...			200,000	0.03	280,000	0	08/28/25
17.	Weng Hwee Tay	Annual Re...			200,000	0.03	280,000	0	08/28/25

Source: Bloomberg, Infomina Berhad

Business overview

Turnkey Solutions (17.7% of FY26 Revenue)
This segment encompasses the end-to-end design, development, and delivery of customised technology solutions engineered to modernise and transform core business operations. Key offerings include automation enablement, performance optimisation and hybrid cloud integration, legacy systems modernisation and future-proofing infrastructure, providing high-value, milestone-based implementations across public institutions and regional enterprise clients.

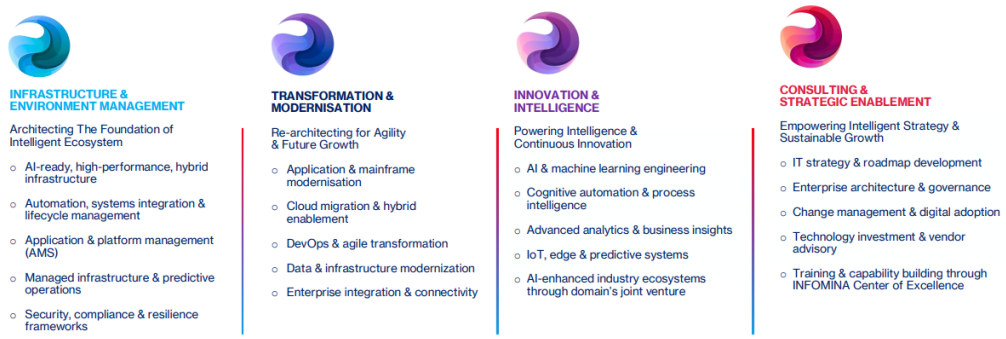
Renewal Services (82.3% of FY26 Revenue)
This segment delivers tailored ongoing operations, maintenance, and support services to optimise and sustain existing technology solutions. Backed by high customer retention and multi-year contracts spanning three to five years across Malaysia and key regional markets, this segment encompasses mainframe and non-mainframe upgrades with integrated enhancements across security, analytics, and operational continuity, serving as the Group's primary recurring revenue engine.

Fig #6 Key business segments



Source: Infomina Berhad

Fig #7 Principal business activities and services provided



Source: Infomina Berhad

Fig #8 SWOT analysis of INFOM

Strength	Weakness
• High revenue visibility through RM565.0m order book • Premier Tier-1 Value-Added Distributorship (VAD) status with Broadcom • Proprietary digital platforms and AI solutions, including AiMod, AiExe, SSM Search and Valuation Xchange • Net cash position	• Margin decline over the years • High vendor concentration as a significant portion of INFOM's core business relies on Broadcom
Opportunity	**Threat**
• Rapid scaling in the Japanese market • Transitioning toward AI Mainframe Tech Tour 2.0 • Partnership with LGMS for AI-driven PCI DSS platform • Industrial tailwinds driven by global mainframe growth	• Litigation overhang following ongoing legal dispute in the Philippines • Foreign exchange risk • Projects execution delays

Source: M+ Research

Financials

Revenue and income highlights. The Group posted revenue of RM278.0m in FY26, growing RM81.3m or 41.3% YoY from RM196.7m in FY25. The growth was driven by higher revenue contribution from both segments, as the technology infrastructure operations, maintenance and support services (Renewal) segment expanded by RM58.0m or 33.9% while the Turnkey segment grew RM23.4m or 90.6% YoY. Following the increase in revenue, core PATMI rose 66.0% from RM21.2m in FY25 to RM35.1m in FY26.

Balance sheet. Total assets expanded 38.3% YoY, from RM281.9m in FY25 to RM389.9m in FY26, led by increase in other receivables (+RM47.3m or 64.5%) and deposits, cash and bank balances (+RM29.3m or 31.0%). Total equity grew 6.8% to RM162.2m, thanks to the increase in retained earnings. Total loans and borrowings increased to RM22.6m from RM3.1m, primarily reflecting trade facilities drawn to support business expansion, though the Group remains firmly in a net cash position.

Cash flow. While net cash from operating activities remained positive at RM39.2m, it declined RM8.9m or 18.6% YoY from RM48.1m in FY25, mainly dragged by working capital tie-up in revenue growth. Investing cash outflow increased from RM3.3m in FY25 to RM14.2m in FY26, while net cash in financing activities changed from an outflow of RM10.6m in FY25 to an inflow of RM9.5m in FY26, thanks to positive net change in trade financing and revolving credit.

Earnings forecasts. Moving forward, we project a 3-year earnings CAGR of 15.3%, with core PATMI expected to reach RM42.9m, RM50.2m and RM53.8m over the next three years. This growth is underpinned by (i) its rapid expansion in Japan with an estimated annual addressable market wallet of RM80m-RM100m, (ii) the Group's pivot toward AI mainframe tech tour 2.0 and also (iii) industrial tailwinds to ride on accelerating AI adoption and mainframe growth.

Fig #9 Financial Highlights

FYE May (RM m)	FY25	FY26	FY27f	FY28f	FY29f
Revenue	196.7	278.0	336.9	382.4	423.0
EBITDA	28.7	42.8	54.6	63.8	68.3
EBIT	26.8	42.8	52.7	61.8	66.3
PBT	27.0	43.7	53.3	62.4	66.9
PAT	21.1	35.3	43.1	50.4	54.1
PATMI – Core	21.2	35.1	42.9	50.2	53.8
PATMI – Reported	21.2	35.1	42.9	50.2	53.8
% change YoY – Core PATMI	-36%	66%	22%	17%	7%
Core EPS (sen)	3.5	5.8	7.1	8.4	9.0
P/E (x)	43.2	26.0	21.3	18.2	17.0
EV/EBITDA (x)	26.9	18.0	14.1	12.1	11.3
DPS (sen)	0.0	2.0	-	-	-
Yield (%)	0%	1%	0%	0%	0%
BVPS (RM/share)	0.3	0.3	0.3	0.4	0.5
P/B (x)	6.0	5.6	4.5	3.6	3.0
ROE (%)	14%	22%	23%	22%	19%
Net Gearing (x)	CASH	CASH	CASH	CASH	CASH

M+ Global Research

Valuations

We assign a fair value of RM1.94 per share for INFOM, indicating a 27.6% upside from the share price of RM1.52. This valuation is based on a P/E ratio of 25.0x, pegged to mid-FY28f EPS of 7.75 sen.

While the enterprise IT infrastructure and digital solutions peers are trading at average forward and historical P/E multiples of between 19.5x and 19.7x, we assigned a higher P/E multiple of 25.0x to reflect INFOM's relatively larger market cap of RM913.9m, which is 5x larger than the average peers' market cap of RM182.3m.

The higher P/E multiple of 25.0x could also be further justified by INFOM's stronger earnings acceleration anticipated from its expanding footprint in Japan and its roll-out of 'Tech Tour 2.0', driving continuous, high-margin mainframe optimisation.

Our assigned P/E multiple of 25.0x is also fully supported by the 10-Year Bursa Malaysia Technology Index P/E valuation, which trades within a trailing P/E valuation band of 24.8x (-1 standard deviation) to 47.2x (+1 standard deviation).

Fig #10 Peers comparison

	Market Group	FYE	Price (RM)	Market Cap (RM'm)	P/E (x)	Forward P/E (x)	ROE (%)	NP Margin (%)
Infomina Berhad	**Ace**	**May**	**1.52**	**913.9**	***26.0**	****18.2**	***22.4**	***12.6**
Cloudpoint Technology Bhd	MAIN	Dec	0.47	249.9	13.0	19.6	21.5	11.8
Microlink Solutions Bhd	MAIN	Jun	0.06	88.5	N/A	N/A	N/A	N/A
Kronologi Asia Bhd	ACE	Jan	0.10	84.6	N/A	N/A	N/A	N/A
Pentech Holdings Bhd	ACE	Dec	0.30	186.0	17.6	18.8	39.3	4.5
MM Computer Systems Bhd	ACE	Dec	0.45	252.3	24.9	22.3	41.2	10.3
LGMS Bhd	MAIN	Dec	0.51	232.6	22.3	18.2	10.7	23.3
Avg ex-Infomina Berhad				**182.3**	**19.5**	**19.7**	**28.2**	**12.5**

Source: M+ Research (*FY26, **FY28f)

Fig #11 Bursa Malaysia Technology Index PE Valuation Band



Source: Bloomberg

Investment risks

Vendor concentration risk. The Group relies heavily on Broadcom's mainframe software stack and its tier-1 value-added distributor (VAD) partner framework. Any

adverse modifications to master distribution agreements or principal relationships could materially impact service rights and margin share.

Pending litigation risk. Infomina Philippines, Inc. is involved in ongoing civil court proceedings with the Bank of the Philippine Islands (BPI). Adverse legal judgments or unexpected settlement outcomes could result in legal provisions and balance sheet impairments.

Foreign exchange translation risk. FY26 overseas revenue contributed 52.0% of total revenue across regional markets. Currency fluctuations in regional operating currencies against MYR could create volatility in Other Comprehensive Income (OCI).

Project execution risk. Turnkey revenue is recognised progressively based on project delivery milestones. Execution delays, milestone sign-off lags, or cost overruns could lead to lumpiness and quarter-to-quarter earnings volatility.

Environmental, Social and Governance (ESG) Practices

Environmental:

- Incorporated GHG emissions tracking into its Enterprise Risk Management (ERM) framework, progressively monitoring energy use, resource efficiency, and climate transition risks.
- Promotes digital-first documentation, double-sided printing, energy-conscious habits, and virtual meeting/AGM protocols to reduce operational electricity usage.
- Rolled out an E-Waste Recycling Programme across office locations in partnership with certified recycling vendors, utilising degaussing and drive-shredding methods for secure data destruction prior to recycling obsolete hardware.
- Optimises travel policies by prioritising direct flights, virtual employee training sessions, teleworking, and remote collaboration tools to minimise transportation-related emissions.

Social:

- Delivered structured employee training and development programmes covering both business-related capabilities and technical IT competencies to support continuous workforce development.
- Promoted an inclusive work culture by advancing equal opportunity employment across gender, age, and ethnicity.
- Implemented flexible working arrangements (including work-from-home options and flexible hours) alongside performance recognition initiatives and festive team-building events to support work-life balance.
- Maintained internal health, safety, and welfare policies, providing employee safety-related training and ensuring compliance with human rights and fair labour standards.

Governance:

- The Board is responsible for the Group's overall sustainability direction, including oversight of ESG strategy, climate-related risks and anti-corruption frameworks, through the Audit and Risk Management Committee (ARMC).
- Established and periodically reviewed key governance policies, including the Board Charter, Directors' Fit and Proper Policy, Code of Conduct and Ethics, Anti-Bribery and Anti-Corruption (ABAC) Policy, Whistleblowing Policy, and Conflict of Interest Policy.

- Enforced compliance with the Personal Data Protection Act 2010 (PDPA) through role-based access controls, password-protected files, and system audit logs, alongside zero-tolerance anti-corruption monitoring.

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Stock recommendation guide	
BUY	The share price is expected to appreciate more than 10% over the next 12 months
HOLD	The stock price is expected to range between -10% and +10% over the next 12 months
SELL	The share price is expected to fall more than 10% over the next 12 months
TRADING BUY	The share price is projected to rise more than 10% over the next three (3) months due to an ongoing or impending corporate development. The stock price is also expected to be volatile over the next three months
TRADING SELL	The stock price is expected to fall more than 10% over the next three months due to an ongoing or impending corporate developments. The stock price is also expected to be volatile over the next three months
NOT RATED	No recommendation is assigned